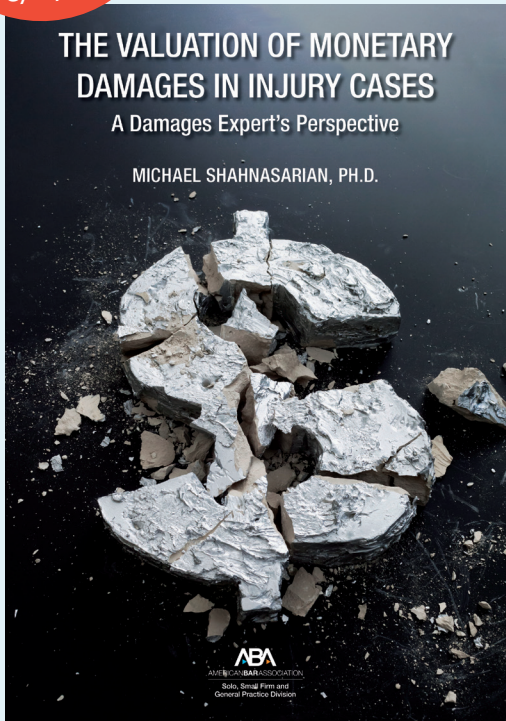


**SAVE  
20%**  
CODE: VMDCDEP22  
EXPIRES:  
8/31/23

# New from the Solo, Small Firm and General Practice Division



## The Valuation of Monetary Damages in Injury Cases A Damages Expert's Perspective

By Michael Shahnasarian, Ph.D.

Cited as “must-reading for trial lawyers” for its “invaluable expertise,” a new book from damages expert **Michael Shahnasarian, Ph.D.**, is earning advance praise from top plaintiff and defense lawyers nationwide. *The Valuation of Monetary Damages in Injury Cases*, published this month by the American Bar Association, brings a fresh perspective to this complex area of litigation, using case studies and models helpful to veterans and students alike.

Dr. Shahnasarian, a nationally and internationally recognized expert in forensic vocational, rehabilitation, and life care planning who has reviewed evidence in thousands of cases, says: “Assessing the true monetary damages resulting from an injury case—whether an automobile or industrial accident or a medical procedure gone awry—is a complex process. The key to neither overvaluing nor undervaluing damages lies in carefully and methodically scrutinizing case-specific, technically relevant facts and the nuances of them in a scientifically accepted manner.”

*The Valuation of Monetary Damages in Injury Cases* provides a step-by-step guide to arriving at a sound damages assessment. It helps attorneys, judges, insurance adjusters, litigation experts, law students, law professors, vocational experts, life-care plan professionals, and even sophisticated plaintiffs gain a strong understanding of how to conduct and value an assessment of a damages claim—and be able to defend the underlying methodology.

*“Dr. Shahnasarian’s book will become a significant contribution to the literature on evaluating and presenting damages in injury cases.”*  
—Timothy F. Field, Ph.D., Rehabilitation Consultant, Elliott & Fitzpatrick, Inc.

*“Dr. Michael Shahnasarian’s new book is must-reading for trial lawyers, young and old, in a broad spectrum of cases requiring the valuation of monetary damages, whether involving bodily injury, employment termination, retaliation for whistle blowing, or other life-altering events. The author has unrivaled expertise, insight, and wisdom in these areas from many disciplines, including psychology, vocational rehabilitation, life care planning, and economics.”*

—Michael A. Schlanger, Esquire, Covington & Burlington (Retired Partner),  
Defense Bar Trial Lawyer

*“His book reflects invaluable expertise and provides a very understandable guide to this critical area of litigation. Dr. Shahnasarian’s detailed, intelligible approach makes it a great read for any trial lawyer, regardless of experience.”*

—C. Steven Yerrid, Esquire, The Yerrid Law Firm, Plaintiff’s Bar Trial Lawyer

August 2022, 502 pages, 7x10  
Product code: 5150530

Non-Members:	<del>\$129.95</del>	\$103.96
ABA Members:	<del>\$116.95</del>	\$93.56
<b>Section Members:</b>	<b><del>\$103.95</del></b>	<b>\$83.16</b>